

# COUNTY GOVERNMENT OF ELGEYO MARAKWET

P.O. BOX 220-30700

# ITEN.

# STANDARD TENDER DOCUMENT FOR SUPPLY AND DELIVERY OF MEDICAL GASES TO ITEN COUNTY REFERRAL HOSPITAL ON AS AND WHEN REQUIRED BASIS FOR THE FY 2019-2020

CONTRACT NO: EMC/OPEN/002/HEALTH/2019-2020 FOR THE PERIOD ENDING 1<sup>ST</sup> APRIL 2021

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#### Introduction

- 1.1 This Standard Tender Document has been prepared for use by public entities in Kenya
- 1.2 The following general directions should be observed when using the document.
  - (a) Specific details should be furnished in the Invitation to Tender and in the special conditions of contract. The final documents to be provided to the tenderers should not have blank spaces or give options
  - (b) The Instructions to Tenderers and the general conditions of contract should remain unchanged. Any necessary amendments to these parts should be made through the special conditions of contract and the appendix to instructions to tenderers.
- 1.3 (a) Information contained in the Invitation to Tender shall conform to the data and information in the tender documents to enable potential tenderers to decide whether or not to participate and shall indicate any important tender requirements.
- (b) The Invitation to tender shall be issued as an advertisement in accordance with the regulations or a letter of invitation addressed to tenderers who have expressed interest following the invitation for expression of interest for which the invitation is issued.

# SECTION I INVITATION TO TENDER DATE 7<sup>TH</sup> / 10/ 2019

#### TENDER REF NO. EMC/0T/002/HEALTH/2019- 2020

- 1.1Interested eligible candidates may obtain further information from and inspect the tender documents at (*procurement office Elgeyo Marakwet County Iten* during normal working hours from 19 /02/ 2020
- 1.1 A complete set of tender documents may be obtained by interested candidates upon payment of non-refundable fees of (Ksh 1000 /=or be downloaded from county website www.elgeyomarakwet .go.ke for free.
- 1.2 Completed tender documents are to be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the Tender Box at county treasury building Iten or be addressed to (County Secretary Elgeyo Marakwet county box 220 Iten before
- 1.3 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for (120) days from the closing date of the tender.

# SECTION II - INSTRUCTIONS TO TENDERERS

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#### SECTION II - INSTRUCTIONS TO TENDERERS

# 2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

# 2.2 Eligible Goods

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

# 2.3 Cost of Tendering

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the tender document shall not exceed Kshs.5,000/=
- 2.3.3 All firms found capable of performing the contract satisfactorily in accordance with the set prequalification criteria shall be prequalified.

#### 2.4. The Tender Document

- 2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers
  - (i) Invitation to Tender
  - (ii) Instructions to tenderers
  - (iii) General Conditions of Contract
  - (iv) Special Conditions of Contract
  - (v) Schedule of requirements
  - (vi) Technical Specifications
  - (vii) Tender Form and Price Schedules
  - (viii) Tender Security Form
  - (ix) Contract Form
  - (x) Performance Security Form
  - (xi) Bank Guarantee for Advance Payment Form
  - (xii) Manufacturer's Authorization Form
  - (xiii) Confidential Business Questionnaire
- 2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

#### 2.5 Clarification of Documents

2.5.1 A prospective tenderer requiring any clarification of the tender Document may notify the Procuring entity in writing or by post at the Entity's address indicated in the Invitation to Tender. The Procuring

entity will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.

2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

#### 2.6 Amendment of Documents

- 2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.
- 2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

# 2.7 Language of Tender

2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

# 2.8 **Documents Comprising of Tender**

- 2.8.1 The tender prepared by the tenderers shall comprise the following components
  - (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
  - (b) documentary evidence established in accordance with paragraph 2.1 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
  - (c) documentary evidence established in accordance with paragraph 2.2 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
  - (d) tender security furnished in accordance with paragraph 2.14

#### 2.9 Tender Forms

2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

#### 2.10 **Tender Prices**

- 2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods it proposes to supply under the contract
- 2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity.
- 2.10.3 Prices quoted by the tenderer shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22
- 2.10.4 The validity period of the tender shall be 60 days from the date of opening of the tender.

#### 2.11 **Tender Currencies**

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

# 2.12 Tenderers Eligibility and Qualifications

- 2.12.1Pursuant to paragraph 2.1. The tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- 2.12.2The documentary evidence of the tenderers eligibility to tender shall establish to the Procuring entity's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1
- 2.12.3The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Procuring entity's satisfaction;
  - (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods.
  - (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;
  - that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

# 2.13 Goods Eligibility and Conformity to Tender Documents

- 2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract
- 2.13.2The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the

- goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
- 2.13.3The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:
  - (a) a detailed description of the essential technical and performance characteristic of the goods;
  - (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
  - (c) a clause-by-clause commentary on the Procuring entity's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.
- 2.13.4For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

# 2.14 Tender Security

- 2.14.1The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.
- 2.14.2The tender security shall be in the amount of 2 per cent of the tender price.
- 2.14.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7

- 2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.
- 2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non-responsive, pursuant to paragraph 2.22
- 2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.
- 2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28
- 2.14.8 The tender security may be forfeited:
  - (a) if a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form; or
  - (b) in the case of a successful tenderer, if the tenderer fails:
    - (i) to sign the contract in accordance with paragraph 2.27

or

(ii) to furnish performance security in accordance with paragraph 2.28

# 2.15 Validity of Tenders

- 2.15.1 Tenders shall remain valid for 90 days or as specified in the Invitation to tender after the date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non-responsive.
- 2.15.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The

request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

### 2.16 Format and Signing of Tender

- 2.16.1 The Procuring entity shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.
- 2.16.2The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unlamented printed literature, shall be initialed by the person or persons signing the tender.
- 2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

# 2.17 Sealing and Marking of Tenders

- 2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in an outer envelope.
- 2.17.2 The inner and outer envelopes shall:
- (a) be addressed to the Procuring entity at the address given in the Invitation to Tender:
- (b) bear, tender number and name in the Invitation for Tenders and the words, "DO NOT OPEN BEFORE," (5<sup>th</sup>/03/2020 at 10.00am)

- 2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late".
- 2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the Procuring entity will assume no responsibility for the tender's misplacement or premature opening.

#### 2.18 **Deadline for Submission of Tenders**

- 2.18.1Tenders must be received by the Procuring entity at the address specified under paragraph 2.17.2 no later than (5<sup>th</sup> /03/ 2020 at 10.00am
- 2.18.2The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will therefore be subject to the deadline as extended

#### 2.19 Modification and Withdrawal of Tenders

- 2.19.1The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring Entity prior to the deadline prescribed for submission of tenders.
- 2.19.2The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.19.3 No tender may be modified after the deadline for submission of tenders.
- 2.19.4No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7

- 2.19.5The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.19.6The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

# 2.20 Opening of Tenders

2.20.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, on (5/03/2020 at 10.00am) and in the location specified in the Invitation to Tender.

The tenderers' representatives who are present shall sign a register evidencing their attendance.

- 2.20.2The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.
- 2.20.3 The Procuring entity will prepare minutes of the tender opening.

#### 2.21 Clarification of Tenders

- 2.21.1To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.21.2Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

# 2.22 Preliminary Examination

2.22.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made,

whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.

- 2.22.2Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail
- 2.22.3The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or effect the relative ranking of any tenderer.
- 2.22.4Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.22.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non-conformity.

# 2.23 Conversion to Single Currency

2.23.1 Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the ate of tender closing provided by the Central Bank of Kenya.

# 2.24 Evaluation and Comparison of Tenders

2.24.1The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22

- 2.24.2The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 2.24.3A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

#### 2.25 Preference

2.25.1 Preference where allowed in the evaluation of tenders shall not exceed 15%

# 2.26 Contacting the Procuring entity

- 2.26.1 Subject to paragraph 2.21 no tenderer shall contact the Procuring entity on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.26.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

#### 2.27 Award of Contract

# (a) **Post-qualification**

- 2.27.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.27.2The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.27.3An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in

rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

# (b) Award Criteria

2.27.4 The Procuring entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

# (c) Procuring entity's Right to Vary quantities

2.27.5 The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

# (d) Procuring entity's Right to accept or Reject any or All Tenders

2.27.6 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

#### 2.28 Notification of Award

- 2.28.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.28.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties
- 2.28.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14

# 2.29 Signing of Contract

- 2.29.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.
- 2.29.2The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.29.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

# 2.30 Performance Security

- 2.30.1 Within Thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.30.2Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated Candidate or call for new tenders.

# 2.31 Corrupt or Fraudulent Practices

- 2.31.1The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
  - (i) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution; and
  - (ii) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes

collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial noncompetitive levels and to deprive the Procuring entity of the benefits of free and open competition;

- 2.31.2The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.31.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

# **Appendix to Instructions to Tenderers**

# **Notes on the Appendix to the Instruction to Tenderers**

- 1. The Appendix to instructions to tenderers is intended to assist the procuring entity in providing specific information in relation to the corresponding clause in the instructions to Tenderers included in Section II and has to be prepared for each specific procurement.
- 2. The procuring entity should specify in the appendix information and requirements specific to the circumstances of the procuring entity, the goods to be procured and the tender evaluation criteria that will apply to the tenders.
- 3. In preparing the Appendix the following aspects should be taken into consideration;
  - (a) The information that specifies and complements provisions of Section II to be incorporated
  - (b) Amendments and/or supplements if any, to provisions of Section II as necessitated by the circumstances of the goods to be procured to be also incorporated
- 4. Section II should remain unchanged and can only be amended through the Appendix.
- 5. Clauses to be included in this part must be consistent with the public procurement law and the regulations.

# **Appendix to Instructions to Tenderers**

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

INSTRUCTIONS TO TENDERERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
2.1.1	Open to all eligible bidders
2.14.1	Indicate particulars of tender security
2.18.1	Indicate day, date and time of closing
2.29.1	As in 2.18.1 above
2.29.1	Indicate particulars of performance security

(Complete as necessary)

# SECTION III: GENERAL CONDITIONS OF CONTRACT

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#### SECTION III - GENERAL CONDITIONS OF CONTRACT

#### 3.1 **Definitions**

- 3.1.1 In this Contract, the following terms shall be interpreted as indicated:-
  - (a) "The Contract" means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
    - (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
  - (c) "The Goods" means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
  - (d) "The Procuring entity" means the organization purchasing the Goods under this Contract.
  - (e) "The Tenderer' means the individual or firm supplying the Goods under this Contract.

# 3.2 **Application**

3.2.1 These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

# 3.3 Country of Origin

- 3.3.1 For purposes of this clause, "Origin" means the place where the Goods were mined, grown or produced.
- 3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer.

#### 3.4 Standards

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

#### 3.5 Use of Contract Documents and Information

- 3.5.1 The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.
- 3.5.2 The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above
- 3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

# 3.6 **Patent Rights**

3.6.1 The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

# 3.7 **Performance Security**

- 3.7.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.
- 3.7.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

- 3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Procuring entity, in the form provided in the tender documents.
- 3.7.4 The performance security will be discharged by the Procuring entity and returned to the Candidate not later than thirty (30) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract

# 3.8 **Inspection and Tests**

- 3.8.1 The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.
- 3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.8.3 Should any inspected or tested goods fail to conform to the Specifications, the Procuring entity may reject the equipment, and the tenderer shall either replace the rejected equipment or make alterations necessary to make specification requirements free of costs to the Procuring entity.
- 3.8.4 The Procuring entity's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.
- 3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

### 3.9 **Packing**

- 3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
- 3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract

#### 3.10 **Delivery and Documents**

3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract

#### 3.11 **Insurance**

3.11.1 The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

# 3.12 **Payment**

- 3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract
- 3.12.2 Payments shall be made promptly by the Procuring entity as specified in the contract

#### 3.13 Prices

- 3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.
- 3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)

- 3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

# 3.14. Assignment

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

#### 3.15 Subcontracts

3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract

#### 3.16 Termination for default

- 3.16.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part
  - (a) if the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity
  - (b) if the tenderer fails to perform any other obligation(s) under the Contract
  - (c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract
- 3.16.2 In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the

tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

# 3.17 Liquidated Damages

3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

# 3.18 Resolution of Disputes

- 3.18.1 The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract
- 3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

# 3.19 Language and Law

3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

# 3.20 Force Majeure

3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

#### SECTION IV - SPECIAL CONDITIONS OF CONTRACT

# **Notes on Special Conditions of Contract**

The clauses in this section are intended to assist the procuring entity in providing contract-specific information in relation to corresponding clauses in the General Conditions of Contract.

The provisions of Section IV complement the General Conditions of Contract included in Section III, specifying contractual requirements linked to the special circumstances of the procuring entity and the goods being procured. In preparing Section IV, the following aspects should be taken into consideration.

- (a) Information that complement provisions of Section III must be incorporated and
- (b) Amendments and/or supplements to provisions of Section III, as necessitated by the circumstances of the goods being procured must also be incorporated.

#### SECTION IV - SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
- 42. Special conditions of contract as relates to the GCC

#### CONDITIONS TO BE MET BY THE TENDERER

- 4.1.1 Must submit a copy of the audited accounts for the last two years
- 4.1.2 Must submit copies of the following documents;
  - (a) PIN Certificate
  - (b) Tax Compliance Certificate
  - (c) Certificate of Registration/Incorporation
  - (d) Business permit
  - (e) Cr 12

4.1.3

(Complete as necessary)

#### SECTION V - TECHNICAL SPECIFICATIONS

#### 5.1 General

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply
- 5.1.2 Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
  - (i) Shortest possible delivery period of each product
  - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

# **5.2 PARTICULARS**

[Text of Technical Specifications to be inserted in the tender documents by the Procuring entity, as applicable]

# SPECIFICATIONS FOR THE MEDICAL GASES

# **SECTION VI** - **SCHEDULE OF REQUIREMENTS**

# ECTION VII - PRICE SCHEDULE FOR GOODS EMC/OT/002/HEALTH/2019-2020

No	Item Description / Specification	Unit	Qty		COUNTRY OF ORIGIN
				unit cost	
1	Medical oxygen gas small 1.36 M³	Cylinder	1		
2	Medical oxygen gas large <b>8.5m³</b>	Cylinder	1		

# NB: THE CONTRACT WILL BE FOR ONE YEAR AND FURTHER ONE YEAR SUBJECT TO SATISFACTORY PERFORMANCE

*Note:* In case of discrepancy between unit price and total, the unit price shall prevail.

#### SECTION VIII - STANDARD FORMS

# Notes on the sample Forms

- 1. Form of Tender The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
- 2. Confidential Business Questionnaire Form This form must be completed by the tenderer and submitted with the tender documents.
- 3. Tender Security Form When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.
- 4. Contract Form The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
- 5. Performance Security Form The performance security form should not be completed by the tenderers at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.
- 6. Bank Guarantee for Advance Payment Form When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
- 7. Manufacturers Authorization Form When required by the ender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.

# 8.1 **FORM OF TENDER**

	Date
To:	Tender No
[name and address of procuring entit	ty]
Gentlemen and/or Ladies:	
acknowledged, we, the undersigned, offer	ments including Addenda t numbers].the receipt of which is hereby duly er to supply deliver, install and commission ( insert equipment description) in conformity with the
said tender documents for the sum of	s) or such other sums as may be ascertained in
	is accepted, to deliver install and commission the hedule specified in the Schedule of Requirements.
	will obtain the guarantee of a bank in a sum of the Contract Price for the due performance of the( <i>Procuring entity</i> ).
	r for a period of [number] days from the date to tenderers, and it shall remain binding upon us and ation of that period.
- · · · · · · · · · · · · · · · · · · ·	written acceptance thereof and your notification of s. Subject to signing of the Contract by the parties.
6. We understand that you are not receive.	bound to accept the lowest or any tender you may
Dated this day of	20
[signature]	[in the capacity of]
Duly authorized to sign tender for an on beha	alf of

# 8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business You are advised that it is a serious offence to give false information on this form

Part 1 – General:			
Business Name			
Location of business premises			
Plot No		Street/Road	
Postal Address	Tel No	Fax	E mail
Nature of Business			
Registration Certificate No			
Maximum value of business which			
Name of your bankers			
•			

	Nationality	Country of	Ageorigin	
	•	Citizenship details		
	•			
	Part 2 (b) Partnership			
	Given details of partners as			
	Name	Nationality	Citizenship Details	Shares
	2			
	4			
	4	•••••		
	Part 2 (c) – Registered Com	npanv		
	State the nominal and issued			
	Nominal Kshs			
	Given details of all directors	s as follows		
	Name	Nationality	Citizenship Details	Shares
	1			
	2			
	3			
	4			
Date		Signatur	e of Candidate	

If a Kenya Citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or

registration.

#### 8.3 TENDER SECURITY FORM

Whereas
(hereinafter called "the tenderer") has submitted its tender dated
[date of submission of tender] for the supply, installation
and commissioning of[name and/or description
of the equipment] (hereinafter called "the Tender")
KNOW ALL PEOPLE by
these presents that WE of
having our registered office at
(hereinafter called "the Bank"), are bound unto
[name of Procuring entity] (hereinafter called "the
Procuring entity") in the sum of for which
payment well and truly to be made to the said Procuring entity, the
Bank binds itself, its successors, and assigns by these presents.
Sealed with the Common Seal of the said Bank this
day of

### THE CONDITIONS of this obligation are:-

- 1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
- 2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
- (a) fails or refuses to execute the Contract Form, if required; or
- (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date. [signature of the bank]\_\_\_\_\_\_

(Amend accordingly if provided by Insurance Company)

# 8.4 CONTRACT FORM

THIS AGREEMENT made the	day of	?	20		
between [name of	f Procuremen	t entity) of	[c	country	oj
Procurement entity] (hereinafter ca	alled "the Pro	ocuring entity)	) of the one	part an	ıd
		[city ar	id country of	tendere	r
(hereinafter called "the tenderer") of	the other part;				
WHEREAS the Procuring entity inv	vited tenders for	or certain good	ds ] and has a	accepted	8
tender by the tenderer for th			_	-	
[contract					
Contract Price).					
NOW THIS AGREEMENT WITNE	SSETH AS FC	LLOWS:			
1. In this Agreement words and	d expressions	shall have the	same meani	ngs as ai	re
respectively assigned to them in the C				1190 40 41	
	11.1 1 1		1 1		
2. The following documents sha	all be deemed	to form and be	e read and co	nstrued a	as
part of this Agreement viz: (a) the Tender Form and the Price	a Sahadula suh	mittad by tha	tandarar		
<ul><li>(a) the Tender Form and the Price</li><li>(b) the Schedule of Requirements</li></ul>		initied by the t	lenderer		
(c) the Technical Specifications	,				
(d) the General Conditions of Con	ntract				
(e) the Special Conditions of con-					
(f) the Procuring entity's Notifica					
2			D		_
3. In consideration of the pays tenderer as hereinafter mentioned, the		•	_	•	
to provide the goods and to remedy		-		_	•
provisions of the Contract	defects therein	in comorning	iii aii respect	ts with th	IC
1					
4. The Procuring entity hereby of		•			
provisions of the goods and the reme					
other sum as may become payable un	-	ons of the Cor	ntract at the ting	mes and i	ir
the manner prescribed by the contract	t.				
IN WITNESS whereof the parties he	ereto have cau	sed this Agree	ement to be e	xecuted i	in
accordance with their respective laws					
Signed, sealed, delivered by	_ the	(for t	he Procuring 6	entity	
Signed, sealed, delivered bypresence of	_ tne	(IOr	the tendere	r in th	16
(Amend accordingly if provided by In	isurance Comr.	pany)			
	T	• /			

# 8.5 PERFORMANCE SECURITY FORM

To		• • • • • •	
	rocuring entity]		
(hereinafter No 20	called "the tenderer") has reference not to supply	undertaken , in pur umber of the contra	suance of Contract act] dated
tenderer sha sum specif performanc	EREAS it has been stipulate all furnish you with a bank fied therein as security for e obligations in accordance EREAS we have agreed to gi	guarantee by a repor compliance wi with the Contract.	utable bank for the th the Tenderer's
you, on be [amount of upon your the Contract limits of	RE WE hereby affirm that chalf of the tenderer, up the guarantee in words and first written demand declarict and without cavil or arg	to a total of figure] and we und ng the tenderer to sument, any sum of tof guarantee] as	dertake to pay you, be in default under or sums within the aforesaid, without
This guarar	ntee is valid until the	day of	20
Signed and	seal of the Guarantors		
	[name of bank or financial	l institution]	
	[address]		
	[date]		

# 8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM

	e of Procuring entity]
[name of ten	der]
Gentlemen a	nd/or Ladies:
which amend tenderer](her guarantee to	e with the payment provision included in the Special Conditions of Contract, ds the General Conditions of Contract to provide for advance payment,
tenderer, agr as surety m whatsoever r	[bank or financial institutions], as instructed by the ee unconditionally and irrevocably to guarantee as primary obligator and not erely, the payment to the Procuring entity on its first demand without ight of objection on our part and without its first claim to the tenderer, in the exceeding
Contract to be made between	gree that no change or addition to or other modification of the terms of the performed there-under or of any of the Contract documents which may be in the Procuring entity and the tenderer, shall in any way release us from any er this guarantee, and we hereby waive notice of any such change, addition, on.
	ee shall remain valid in full effect from the date of the advance payment he tenderer under the Contract until [date].
Yours truly,	
Signature and	d seal of the Guarantors
	[name of bank or financial institution]
	[address]
	[date]

# 8.7 MANUFACTURER'S AUTHORIZATION FORM

To [name of the Procu	ring entity]
WHEREAS	[name of
at	are established and reputable manufacturers of and/or description of the goods] having factories [address of factory] do hereby authorize fname and address of Agent] to submit a tender, the and sign the Contract with you against tender [reference of the Tender] for the above goods
<u> </u>	full guarantee and warranty as per the General r the goods offered for supply by the above firm renders.
	signature for and on behalf of manufacturer]

*Note:* This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

# 8.8 LETTER OF NOTIFICATION OF AWARD

Addre	ss of Procuring Entity			
То:				
	ender No			
Т	Tender Name			
	s to notify that the contract/s stated below under the above mentioned tender have warded to you.			
1.	Please acknowledge receipt of this letter of notification signifying your acceptance.			
2.	The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.			
3.	You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.			
(FULI	L PARTICULARS)			

SIGNED FOR ACCOUNTING OFFICER

#### REPUBLIC OF KENYA

#### PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NOOF20
BETWEEN
APPLICANT
AND
Request for review of the decision of the (Name of the Procuring Entity) of
dated theday of20in the matter of Tender No
20
REQUEST FOR REVIEW
I/We,the above named Applicant(s), of address: Physical
address
Procurement Administrative Review Board to review the whole/part of the above mentioned
decision on the following grounds, namely:-
1.
2.
etc.
By this memorandum, the Applicant requests the Board for an order/orders that: -
1.
2.
etc
SIGNED(Applicant)
Dated onday of/20
FOR OFFICIAL USE ONLY
Lodged with the Secretary Public Procurement Administrative Review Board on day of
20
SIGNED
Board Secretary

#### **EVALUATION CRITERIA:**

Evaluation will done as per the provisions of the evaluation criteria stated below:-

- 1) *Mandatory Requirements (MR):* At this stage, the tenderer's submission would either be responsive or non-responsive. The non-responsive submissions would be eliminated from the entire evaluation process and will not be considered further.
- 2) **Technical Evaluation:** This section would be marked out of 100% and would determine the technical score (TS). Only bidders who score 70% and above would be subjected to financial evaluation. Those who score below 70% would be eliminated at this stage from the entire evaluation process and would not be considered further.
- 3) *Financial Evaluation:* The formulae for determining the Financial Score (FS) shall be as follows:-

FS=  $100 \text{ X}^{\text{FM}}/_{\text{F}}$  where FS is the financial score; Fm is the lowest priced bidder and F is the price of the bidder under consideration.

#### i) MANDATORY REQUIREMENTS

All bids were examined on mandatory requirements as stated in the bid document as follows:

No.	Requirements	
MR1	Must Submit a copy of certificate of Registration/Incorporation	
MR2	Must Submit a copy of Valid Tax Compliance certificate	
MR3	Must submit copy of valid business license relevant to tender applied for	
MR4	Must submit copy of VAT certificate	
MR5	Must Fill the Form of Tender in the Format provided in the tender document	
MR6	Must Submit relevant certification certificate from relevant government agency	
MR7	Must submit a dully filled up Confidential Business Questionnaire in format provided in the tender document	
MR8	Must submit certified copy of Cr12	

#### 2) **TECHNICAL EVALUATION**

This will be marked out of 100% as below:-

No.	Evaluation Attribute	Weighting Score
T.S. 1	Number of years in supplying of <b>Medical Gases</b>	5 years and above- 20 marks Other prorated at: Number of years ×10  5
T.S. 2	Provide a list of clients and references to which the company has done <u>similar supplies</u> in five years	Clients with references letters from the client's 5 clients – 20marks     Number of clients ×20     5
T.S. 3	Financial Strength Provide certified audited accounts for the last three years.	• audited accounts - 3years = 10 marks no of audited accounts × 10 3
T.S. 4	Provide Details of any relevant certifications and/or trainings. Such certifications / trainings may be for your company or for your individual staff as relevant to the mentioned project Attach evidence.	Details of certifications and/or trainings with proof – 5 certs =     20marks     Number of certification and /or trainings × 15     3
T.S. 5	Organization structure with details of structure attach evidence	Give structure with details of responsibilities <b>10 marks</b>
T.S. 6	Physical facilities provide details of physical address and contacts –attach evidence	Details of physical address and contacts with copy of either title, lease document or latest utility. <b>20 marks</b>
	TOTAL 100%	

Only bidders who score 70% and above will be subjected to financial evaluation. Those who score below 70% will be eliminated at this stage from the entire evaluation process and will not be considered further.

# 3) FINANACIAL EVALUATION:

The formulae for determining the Financial Score (FS) shall be as follows:-

FS=  $100 \text{ X}^{\text{FM}}/_{\text{F}}$  where FS is the financial score; FM is the lowest priced bidder and F is the price of the bidder under consideration.